# PUBLICATION AUDIT REPORT

# Audit Period: July 1, 2019 - June 30, 2020\*\*

## **Messenger Publishing Group**

7144 Fair Oaks Boulevard, Suite 5

Carmichael, CA 95608

(916) 773-1111 EMAIL: publisher@MPG8.com

(916) 773-2999 FAX www.MPG8.com

#### 1. Audited Media Platforms

Print Publication: Average Net Circulation: 43,349\*\* (Print Edition)

Website: Average Website Unique Users: 8,596

#### Messenger Publishing Group - Total Gross Contacts

CVC Estimated Edition Readership: 77,070
Total Digital Contacts: 8,596
Total Estimated Gross Contacts: 85,666\*

\*Total gross contacts include CVC estimated edition readership, website unique users, social media followers, and opened e-newsletter contacts. Total gross contact estimates can include significant audience duplication. There was no attempt made to eliminate any duplication that may exist.

















# 169034728051154FJJJ

#### 2. Publication Information

Number of Editions: Eight \*\*\*

Format / Average Page Count: Broadsheet / 14 Pages

Circulation Cycle: 6 Weekly / 1 Bi-Weekly / 1 Monthly

Ownership: Messenger Publishing Group

Year Established: 2006

Publication Type: Community Newspaper

97% Controlled / 3% Paid / <1% Sponsor Paid

Content: 50% Advertising / 50% Editorial Primary Delivery Methods: 69% Carrier Delivery / 14% Mail /

17% Controlled Bulk & Single Copy

Annual Mail Subscription Rate: Varies by publication

Cover Price: \$0.75
Insert Zoning Available: Yes - Zone
CVC Member Number: 01-9092

DMA/MSA/CBSA: Sacramento, CA / Sacramento--Yolo, CA /

Sacramento--Arden-Arcade--Roseville, CA

Audit Funded By: Publisher

#### 3. Rate Card and Mechanical Data

Rate Card Effective Date: January 1, 2020

Mechanical Data: Six (6) columns X 20.5" column depth

Full page: 9.888" wide X 20.5" depth.

Open Rate: \$850.00 Full Page - \$125.00 1/16<sup>th</sup> Page

National: \$850.00 Full Page - \$125.00 1/16<sup>th</sup> Page

Insert Open Rate: Contact Publisher
Classified Rate: Contact Publisher
Deadline Day & Time: Varies by Publication

Additional rates may be available from the publisher.

#### 4. Contact Information

Publisher: Paul Scholl EMAIL: publisher@MPG8.com
Advertising: Paul Scholl EMAIL: publisher@MPG8.com
Circulation: Paul Scholl EMAIL: publisher@MPG8.com





## 5A. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4049                          | Friday               | M P G - American River Messenger<br>Carmichael, CA |
|--|----------------------|--|
| Audit Period Summary                                 |                      |  |
| Average Net Circulation                              | (5-H)                | 7,525**  |
| Average Gross Distribution                           | (5-F)                | 7,591**  |
| Average Net Press Run                                | (5-A)                | 7,602**  |
| Audit Period Detail                                  |                      |  |
| A. Average Net Press Run                             |                      | 7,602  |
| B. Office / File                                     |                      | 11   |
| C. Controlled Distribution                           |                      |  |
| 1. Carrier Delivery                                  |                      | 6,415  |
| 2. Bulk Delivery / Den                               | nand Distribution    | 1,057  |
| 3. Mail  |                      | 0  |
| 4. Requestor Mail                                    |                      | 0  |
| 5. Waiting Rooms                                     |                      | 0  |
| 6. Hotels  |                      | 0  |
| 7. Events, Fairs, Festiv                             | vals and Trade Shows | 0  |
| 8. Education   |                      | 0  |
| 9. Restock & Office Se                               | ervice               | 21   |
| 10. Other: Employee                                  |                      | 35   |
| Total Average Controlled Dist                        | •                    | 7,528  |
| Controlled Returns                                   | (66)                 |  |
| TOTAL AVERAGE CONTROLLER                             | 7,462                |  |
| D. Paid Distribution                                 | S CINCOL/MIGIN       | 7,402  |
| 1. Carrier Delivery                                  |                      | 63   |
| 2. Single Copy                                       |                      | 0  |
| 3. Mail  |                      | 0  |
| 4. Waiting Room                                      |                      | 0  |
| 5. Hotels  |                      | 0  |
| 6. Education   |                      | 0  |
| 7. Restock & Office Se                               | arvica               | 0  |
| Total Average Paid Distribution                      |                      | 63   |
| Paid Returns   | ·11                  |  |
| TOTAL AVERAGE PAID CIRCUL                            | ATION                | (0)<br>63  |
|  |                      | 05   |
| E. Sponsored / Voluntary Paid<br>1. Carrier Delivery | Distribution         | 0  |
| •  |                      | 0  |
| 2. Single Copy<br>3. Mail                            |                      | 0  |
|  |                      | 0  |
| 4. Waiting Rooms                                     | ribution             | 0  |
| Total Average Sponsored Dist                         | TIDULION             | 0  |
| Sponsored Returns                                    | CIRCLILATION         | (0)  |
| TOTAL AVERAGE SPONSORED                              | CIKCULATION          | 0  |
| F. Average Gross Distribution                        |                      | 7,591  |
| G. Total Unclaimed / Returns                         |                      | (66)*  |
| H. Average Net Circulation                           |                      | 7,525  |

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# 5B. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4047          | Friday               | M P G - Carmichael Times<br>Carmichael, CA |
|--------------------------------------|----------------------|--|
| Audit Period Summary                 |                      |  |
| Average Net Circulation              | (5-H)                | 8,114**                                    |
| Average Gross Distribution           | (5-F)                | 8,318**                                    |
| Average Net Press Run                | (5-A)                | 8,333**                                    |
| Audit Period Detail                  |                      |  |
| A. Average Net Press Run             |                      | 8,333                                      |
| B. Office / File                     |                      | 15   |
| C. Controlled Distribution           |                      |  |
| <ol> <li>Carrier Delivery</li> </ol> |                      | 5,999                                      |
| 2. Bulk Delivery / Dei               | nand Distribution    | 2,017                                      |
| 3. Mail                              |                      | 163  |
| 4. Requestor Mail                    |                      | 0  |
| 5. Waiting Rooms                     |                      | 0  |
| 6. Hotels                            |                      | 0  |
| 7. Events, Fairs, Festi              | vals and Trade Shows | 0  |
| 8. Education                         |                      | 0  |
| 9. Restock & Office S                | ervice               | 18   |
| 10. Other: Employee                  | Copies               | 30   |
| Total Average Controlled Dis         |                      | 8,227                                      |
| Controlled Returns                   |                      | (204)                                      |
| TOTAL AVERAGE CONTROLLE              | D CIRCULATION        | 8,023                                      |
| D. Paid Distribution                 |                      | -,   |
| 1. Carrier Delivery                  |                      | 50   |
| 2. Single Copy                       |                      | 0  |
| 3. Mail                              |                      | 41   |
| 4. Waiting Room                      |                      | 0  |
| 5. Hotels                            |                      | 0  |
| 6. Education                         |                      | 0  |
| 7. Restock & Office S                | ervice               | 0  |
| Total Average Paid Distribution      |                      | 91   |
| Paid Returns                         |                      | (0)  |
| TOTAL AVERAGE PAID CIRCU             | ATION                | 91   |
| E. Sponsored / Voluntary Pai         |                      | 31   |
| 1. Carrier Delivery                  | 2 2.50.1.500.011     | 0  |
| 2. Single Copy                       |                      | 0  |
| 3. Mail                              |                      | 0  |
| 4. Waiting Rooms                     |                      | 0  |
| Total Average Sponsored Dis          | tribution            | 0  |
| Sponsored Returns                    |                      | (0)  |
| TOTAL AVERAGE SPONSOREI              | CIRCULATION          | 0  |
| F. Average Gross Distribution        |                      | 8,318                                      |
| G. Total Unclaimed / Returns         |                      | (204)*                                     |
| H. Average Net Circulation           |                      | 8,114                                      |



# 5C. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4050               | Friday                                | M P G - Citrus Heights Messenger<br>Carmichael, CA |
|---|---------------------------------------|--|
| Audit Period Summary                      |                                       |  |
| Average Net Circulation                   | (5-H)                                 | 8,576**  |
| Average Gross Distribution                | (5-F)                                 | 8,693**  |
| Average Net Press Run                     | (5-A)                                 | 8,705**  |
| Audit Period Detail                       |                                       |  |
| A. Average Net Press Run                  |                                       | 8,705  |
| B. Office / File                          |                                       | 12   |
| C. Controlled Distribution                |                                       |  |
| 1. Carrier Delivery                       |                                       | 6,781  |
| 2. Bulk Delivery / Der                    | nand Distribution                     | 1,727  |
| 3. Mail                                   |                                       | 29   |
| 4. Requestor Mail                         |                                       | 0  |
| 5. Waiting Rooms                          |                                       | 0  |
| 6. Hotels                                 |                                       | 0  |
|   | vals and Trade Shows                  | 0  |
| 8. Education                              |                                       | 0  |
| 9. Restock & Office S                     | ervice                                | 24   |
| 10. Other: Employee                       |                                       | 33   |
| Total Average Controlled Dist             | •                                     | 8,594  |
| Controlled Returns                        |                                       | (117)  |
| TOTAL AVERAGE CONTROLLE                   | D CIRCUI ATION                        | 8,477  |
| D. Paid Distribution                      | 2 0.11011                             | 3, 177   |
| 1. Carrier Delivery                       |                                       | 88   |
| 2. Single Copy                            |                                       | 0  |
| 3. Mail                                   |                                       | 11   |
| 4. Waiting Room                           |                                       | 0  |
| 5. Hotels                                 |                                       | 0  |
| 6. Education                              |                                       | 0  |
| 7. Restock & Office S                     | ervice                                | 0  |
| Total Average Paid Distribution           |                                       | 99   |
| Paid Returns                              | , , , , , , , , , , , , , , , , , , , | (0)  |
| TOTAL AVERAGE PAID CIRCU                  | ATION                                 | 99   |
| E. Sponsored / Voluntary Paid             |                                       | 33   |
| 1. Carrier Delivery                       | Distribution                          | 0  |
| 2. Single Copy                            |                                       | 0  |
| 3. Mail                                   |                                       | 0  |
| 4. Waiting Rooms                          |                                       | 0  |
| Total Average Sponsored Dist              | ribution                              | 0  |
|   | IIIDUUUII                             |  |
| Sponsored Returns TOTAL AVERAGE SPONSORED | CIRCULATION                           | (0)<br>0   |
| F. Average Gross Distribution             |                                       | 8,693  |
| G. Total Unclaimed / Returns              |                                       | (117)*   |
| H. Average Net Circulation                |                                       | 8,576  |

# 5D. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4051     | Monthly  | M P G - Gold River Messenger<br>Carmichael, CA |
|---------------------------------|--|--|
| Audit Period Summary            |  |  |
| Average Net Circulation         | (5-H)  | 5,476**  |
| Average Gross Distribution      | (5-F)  | 5,485**  |
| Average Net Press Run           | (5-A)  | 5,493**  |
| Audit Period Detail             |  |  |
| A. Average Net Press Run        |  | 5,493  |
| B. Office / File                |  | 8  |
| C. Controlled Distribution      |  | 3  |
| 1. Carrier Delivery             |  | 0  |
| 2. Bulk Delivery / Dem          | and Distribution   | 275  |
| 3. Mail                         | and Distribution   |  |
|                                 |  | 5,123  |
| 4. Requestor Mail               |  | 0  |
| 5. Waiting Rooms                |  | 0  |
| 6. Hotels                       | ·- · ·   | 0  |
| 7. Events, Fairs, Festiva       | als and Trade Shows  | 0  |
| 8. Education                    |  | 0  |
| 9. Restock & Office Se          |  | 82   |
| 10. Other: Employee C           | The state of the s | 5  |
| Total Average Controlled Distr  | ibution  | 5,485  |
| Controlled Returns              |  | (9)  |
| TOTAL AVERAGE CONTROLLED        | CIRCULATION  | 5,476  |
| D. Paid Distribution            |  |  |
| 1. Carrier Delivery             |  | 0  |
| 2. Single Copy                  |  | 0  |
| 3. Mail                         |  | 0  |
| 4. Waiting Room                 |  | 0  |
| 5. Hotels                       |  | 0  |
| 6. Education                    |  | 0  |
| 7. Restock & Office Ser         | rvice  | 0  |
| Total Average Paid Distribution |  | 0  |
| Paid Returns                    | '  | (0)  |
| TOTAL AVERAGE PAID CIRCULA      | ATION  | 0  |
| E. Sponsored / Voluntary Paid   |  | · ·  |
| 1. Carrier Delivery             | Distribution   | 0  |
| -                               |  | 0  |
| 2. Single Copy                  |  | •  |
| 3. Mail                         |  | 0  |
| 4. Waiting Rooms                | ** **  | 0  |
| Total Average Sponsored Distr   | ibution  | 0  |
| Sponsored Returns               |  | (0)  |
| TOTAL AVERAGE SPONSORED         | CIRCULATION  | 0  |
| F. Average Gross Distribution   |  | 5,485  |
| G. Total Unclaimed / Returns    |  | (9)*   |
| H. Average Net Circulation      |  | 5,476  |



## 5E. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4048     | Friday               | M P G - Grapevine Independent<br>Carmichael, CA |
|---------------------------------|----------------------|---|
| Audit Period Summary            |                      |   |
| Average Net Circulation         | (5-H)                | 7,502**   |
| Average Gross Distribution      | (5-F)                | 7,586**   |
| Average Net Press Run           | (5-A)                | 7,597**   |
| Audit Period Detail             |                      |   |
| A. Average Net Press Run        |                      | 7,597   |
| B. Office / File                |                      | 11  |
| C. Controlled Distribution      |                      |   |
| 1. Carrier Delivery             |                      | 5,522   |
| 2. Bulk Delivery / Der          | mand Distribution    | 1,464   |
| 3. Mail                         |                      | 57  |
| 4. Requestor Mail               |                      | 0   |
| 5. Waiting Rooms                |                      | 0   |
| 6. Hotels                       |                      | 0   |
| 7. Events. Fairs. Festi         | vals and Trade Shows | 0   |
| 8. Education                    |                      | 0   |
| 9. Restock & Office S           | ervice               | 9   |
| 10. Other: Employee             |                      | 33  |
| Total Average Controlled Dist   |                      | 7,085   |
| Controlled Returns              |                      | (84)  |
| TOTAL AVERAGE CONTROLLE         | D CIRCULATION        | 7,001   |
| D. Paid Distribution            |                      | ,,662   |
| 1. Carrier Delivery             |                      | 313   |
| 2. Single Copy                  |                      | 0   |
| 3. Mail                         |                      | 160   |
| 4. Waiting Room                 |                      | 0   |
| 5. Hotels                       |                      | 0   |
| 6. Education                    |                      | 0   |
| 7. Restock & Office S           | ervice               | 0   |
| Total Average Paid Distribution |                      | 473   |
| Paid Returns                    | 511                  | (0)   |
| TOTAL AVERAGE PAID CIRCU        | LATION               | 473   |
| E. Sponsored / Voluntary Paid   |                      | 473   |
| 1. Carrier Delivery             | a Distribution       | 0   |
| 2. Single Copy                  |                      | 28  |
| 3. Mail                         |                      | 0   |
| 4. Waiting Rooms                |                      | 0   |
| Total Average Sponsored Dis     | tribution            | 28  |
| Sponsored Returns               | undulli              | (0)   |
| TOTAL AVERAGE SPONSORE          | CIRCULATION          | 28  |
| F. Average Gross Distribution   |                      | 7,586   |
| G. Total Unclaimed / Returns    |                      | (84)*   |
| H. Average Net Circulation      |                      | <b>7,502</b>                                    |

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# 5F. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4067     | Friday              | M P G - Gridley Herald<br>Carmichael, CA |
|---------------------------------|---------------------|--|
| Audit Period Summary            |                     |  |
| Average Net Circulation         | (5-H)               | 6,156**                                  |
| Average Gross Distribution      | (5-F)               | 6,230**                                  |
| Average Net Press Run           | (5-A)               | 6,241**                                  |
| Audit Period Detail             |                     |  |
| A. Average Net Press Run        |                     | 6,241                                    |
| B. Office / File                |                     | 11                                       |
| C. Controlled Distribution      |                     |  |
| 1. Carrier Delivery             |                     | 5,080                                    |
| 2. Bulk Delivery / Dem          | and Distribution    | 339                                      |
| 3. Mail                         |                     | 58                                       |
| 4. Requestor Mail               |                     | 0  |
| 5. Waiting Rooms                |                     | 0  |
| 6. Hotels                       |                     | 0  |
| 7. Events, Fairs, Festiva       | als and Trade Shows | 0  |
| 8. Education                    |                     | 0  |
| 9. Restock & Office Ser         | vice                | 14                                       |
| 10. Other: Employee C           |                     | 6  |
| Total Average Controlled Distri |                     | 5,497                                    |
| Controlled Returns              |                     | (32)                                     |
| TOTAL AVERAGE CONTROLLED        | CIRCULATION         | 5,465                                    |
| D. Paid Distribution            |                     | 5,135                                    |
| 1. Carrier Delivery             |                     | 141                                      |
| 2. Single Copy                  |                     | 100                                      |
| 3. Mail                         |                     | 492                                      |
| 4. Waiting Room                 |                     | 0  |
| 5. Hotels                       |                     | 0  |
| 6. Education                    |                     | 0  |
| 7. Restock & Office Ser         | vice                | 0  |
| Total Average Paid Distribution |                     | 733                                      |
| Paid Returns                    | •                   | (42)                                     |
| TOTAL AVERAGE PAID CIRCULA      | ATION               | 691                                      |
| E. Sponsored / Voluntary Paid   |                     | 031                                      |
| 1. Carrier Delivery             | 5.50.1540011        | 0  |
| 2. Single Copy                  |                     | 0  |
| 3. Mail                         |                     | 0  |
| 4. Waiting Rooms                |                     | 0  |
| Total Average Sponsored Distri  | hution              | 0  |
| Sponsored Returns               | badon               | (0)                                      |
| TOTAL AVERAGE SPONSORED (       | CIRCULATION         | 0  |
| F. Average Gross Distribution   |                     | 6,230                                    |
| G. Total Unclaimed / Returns    |                     | (74)*                                    |
| H. Average Net Circulation      |                     | 6,156                                    |



### 5G. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4211          | Friday               | M P G – Dixon Independent Voice<br>Carmichael, CA |
|--------------------------------------|----------------------|---|
| Audit Period Summary                 |                      |   |
| Average Net Circulation              | (5-H)                | 3,102***  |
| Average Gross Distribution           | (5-F)                | 3,180***  |
| Average Net Press Run                | (5-A)                | 3,189***  |
| Audit Period Detail                  |                      |   |
| A. Average Net Press Run             |                      | 3,189   |
| B. Office / File                     |                      | 9   |
| C. Controlled Distribution           |                      |   |
| 1. Carrier Delivery                  |                      | 2,660   |
| 2. Bulk Delivery / Der               | nand Distribution    | 145   |
| 3. Mail                              |                      | 93  |
| 4. Requestor Mail                    |                      | 0   |
| 5. Waiting Rooms                     |                      | 0   |
| 6. Hotels                            |                      | 0   |
| 7. Events, Fairs, Festi              | vals and Trade Shows | 0   |
| 8. Education                         |                      | 0   |
| 9. Restock & Office So               | ervice               | 20  |
| <b>Total Average Controlled Dist</b> | ribution             | 2,918   |
| Controlled Returns                   |                      | (48)  |
| TOTAL AVERAGE CONTROLLE              | D CIRCULATION        | 2,870   |
| D. Paid Distribution                 |                      |   |
| 1. Carrier Delivery                  |                      | 28  |
| 2. Single Copy                       |                      | 56  |
| 3. Mail                              |                      | 164   |
| 4. Waiting Room                      |                      | 0   |
| 5. Hotels                            |                      | 0   |
| 6. Education                         |                      | 0   |
| 7. Restock & Office So               | ervice               | 0   |
| Total Average Paid Distribution      | on                   | 248   |
| Paid Returns                         |                      | (30)  |
| TOTAL AVERAGE PAID CIRCUI            | _ATION               | 218   |
| E. Sponsored / Voluntary Paid        | d Distribution       |   |
| 1. Carrier Delivery                  |                      | 0   |
| 2. Single Copy                       |                      | 14  |
| 3. Mail                              |                      | 0   |
| 4. Waiting Rooms                     |                      | 0   |
| <b>Total Average Sponsored Dist</b>  | ribution             | 14  |
| Sponsored Returns                    |                      | (0)   |
| TOTAL AVERAGE SPONSORED              | CIRCULATION          | 14  |
| F. Average Gross Distribution        |                      | 3,180   |
| G. Total Unclaimed / Returns         |                      | (78)*   |
| H. Average Net Circulation           |                      | 3,102   |



#### **OUR DATA SPEAKS VOLUMES**

# 5H. Audited Circulation, Distribution and Net Press Averages - Print Edition

| CVC Account Number: 01-4210         | Friday                                  | M P G – Territorial Dispatch<br>Carmichael, CA |
|-------------------------------------|---|--|
| Audit Period Summary                |   |  |
| Average Net Circulation (5-         | ·H)                                     | 7,403***                                       |
| Average Gross Distribution (5-      | = | 7,815***                                       |
| Average Net Press Run (5-           | =                                       | 7,825***                                       |
| Audit Period Detail                 |   |  |
| A. Average Net Press Run            |   | 7,825  |
| B. Office / File                    |   | 10   |
| C. Controlled Distribution          |   |  |
| 1. Carrier Delivery                 |   | 3,590  |
| 2. Bulk Delivery / Demand           | Distribution                            | 3,879  |
| 3. Mail                             |   | 97   |
| 4. Requestor Mail                   |   | 0  |
| 5. Waiting Rooms                    |   | 0  |
| 6. Hotels                           |   | 0  |
| 7. Events, Fairs, Festivals a       | nd Trade Shows                          | 0  |
| 8. Education                        |   | 0  |
| 9. Restock & Office Service         |   | 127  |
| Total Average Controlled Distributi | on                                      | 7,693  |
| Controlled Returns                  |   | (412)  |
| TOTAL AVERAGE CONTROLLED CIR        | CULATION                                | 7,281  |
| D. Paid Distribution                |   | ,  |
| 1. Carrier Delivery                 |   | 0  |
| 2. Single Copy                      |   | 0  |
| 3. Mail                             |   | 122  |
| 4. Waiting Room                     |   | 0  |
| 5. Hotels                           |   | 0  |
| 6. Education                        |   | 0  |
| 7. Restock & Office Service         |   | 0  |
| Total Average Paid Distribution     |   | 122  |
| Paid Returns                        |   | (0)  |
| TOTAL AVERAGE PAID CIRCULATIO       | N                                       | 122  |
| E. Sponsored / Voluntary Paid Distr |   |  |
| 1. Carrier Delivery                 |   | 0  |
| 2. Single Copy                      |   | 0  |
| 3. Mail                             |   | 0  |
| 4. Waiting Rooms                    |   | 0  |
| Total Average Sponsored Distributi  | on                                      | 0  |
| Sponsored Returns                   | -                                       | (0)  |
| TOTAL AVERAGE SPONSORED CIRC        | ULATION                                 | 0  |
| F. Average Gross Distribution       |   | 7,815  |
| G. Total Unclaimed / Returns        |   | (412)*   |
| H. Average Net Circulation          |   | 7,403  |



#### **Explanatory - Print**

#### PARAGRAPH FIVE AUDIT PERIOD SUMMARY

\*\*Due to the Covid 19 pandemic, Messenger Publishing Group publications experienced disruptions to their distribution. The averages in paragraph five (5) are based on the thirty-nine week period July 1, 2019 – March 31, 2020, as well as select weeks during May and June. See paragraph six for historical distribution information.

\*\*\*The Messenger Publishing Group purchased Territorial Dispatch and the Dixon Independent Voice on April 1, 2020. The averages in paragraphs five (5) G and H are based on traditional distribution for select weeks during the period April 1, 2020 – June 30, 2020. As with the other editions, there were weeks with impacts due to the Covid 19 pandemic. See paragraph six for additional details. AVERAGE NET CIRCULATION: Average net circulation based on quarterly averages for the audit period indicated. (Total of controlled distribution (C), paid distribution (D), and sponsored distribution (E) minus unclaimed / return (G)). See audit period detail (H).

**AVERAGE GROSS DISTRIBUTION**: Average gross distribution based on quarterly averages for the audit period indicated. (Total of controlled distribution (A), paid distribution (B), and sponsored distribution (C)). See audit period detail (F).

**NET PRESS RUN:** Average net press run based on quarterly averages during the audit period indicated. The net press run average does not include press waste, or start-up copies. See audit period detail (A).

#### AUDIT PERIOD DETAIL

- **A. 1. NET PRESS RUN:** Average net press run based on quarterly averages during the audit period indicated. The net press run average does not include press waste, or start-up copies.
- **B. 1. OFFICE / FILE**: Undistributed editions maintained by the publisher for office purposes. Office / File editions do not qualify as controlled, paid, or sponsored distribution.
- C. CONTROLLED DISTRIBUTION (NON-PAID): Editions distributed by the publisher free of charge.
- 1. CARRIER DELIVERY: Editions delivered by private carrier to single family residences, and/or multi-family residences, and/or husinesses
- 2. CONTROLLED BULK / DEMAND DISTRIBUTION: Editions distributed to newsracks, newsstands, and/or area retail businesses and available to individual readers. Subject to paragraph 5G returns.
- **3. MAIL**: Editions delivered by United States Postal Service mail to single family residences, and/or multi-family residences, and/or businesses, and/or post office boxes.
- **4. REQUESTOR MAIL**: Editions delivered on a requestor basis by United States Postal Service mail to single family residences, and/or multi-family residences, and/or businesses, and/or post office boxes. Qualified requestor circulation and other mail permit qualifications are audited by the United States Postal Service and not determined by CVC.
- **5. CONTROLLED WAITING ROOMS**: Editions delivered to the waiting areas of local business and office buildings, including, but not limited to salons, medical and professional offices.
- 6. CONTROLLED HOTELS: Editions distributed to area hotels and available to individual readers. Subject to paragraph 5G returns.
- 7. EVENTS, FAIRS, FESTIVALS and TRADE SHOWS: Editions distributed to attendees and members of conventions, local fairs, festivals, trade shows and available to individual readers. Subject to paragraph 5G returns.
- **8. CONTROLLED EDUCATION**: Editions distributed to area schools or educational institutions and available to individual readers. Subject to paragraph 5G returns.
- **9. RESTOCK / OFFICE SERVICE**: Editions maintained and distributed by the publisher for restock of newsracks, newsstands, area retail businesses, office deliveries, and advertising purposes during the edition cycle. Subject to paragraph 5G returns.

**CONTROLLED RETURNS**: Edition distributed in the controlled distribution category, returned to the publisher unclaimed during the edition cycle \*(See paragraph 10 for CVC return/unclaimed confirmation.) Publications with greater than 25% returnable source distribution must report returns or unclaimed copies to qualify for net circulation reporting.

- D. PAID DISTRIBUTION: Editions distributed by the publisher through paid subscription or other monetary exchange with individual
- 1. CARRIER DELIVERY: See C1 for explanation of carrier home delivery. See paragraph 11 for paid reporting analysis.
- **2. SINGLE COPY**: Editions distributed to newsracks, newsstands, and/or area retail businesses and available to individual readers. Subject to paragraph 5G returns. See paragraph 11 for paid reporting analysis.
- 3. MAIL: See C3 for explanation of mail distribution. See paragraph 11 for paid reporting analysis.
- **4. PAID WAITING ROOMS**: See C5 for explanation of waiting room distribution.
- 5. PAID HOTELS: See C6 for explanation of hotel distribution.
- **6. PAID EDUCATION**: See C8 for explanation of educational copy distribution.

PAID RETURNS: See section C: controlled returns for explanation of returns reporting. \*(See paragraph 10 for CVC return/unclaimed confirmation.)

- **E. SPONSORED / VOLUNTARY PAID DISTRIBUTION**: Editions distributed by the publisher that are sponsored by a third party monetary exchange or voluntary reader payment system.
- 1. CARRIER DELIVERY: See C1 for explanation of carrier home delivery.
- **2. SINGLE COPY**: Editions distributed to newsracks, newsstands, and/or area retail businesses and available to individual readers on a sponsored or voluntary pay basis. Subject to paragraph 5G returns.

**SPONSORED RETURNS**: See section C: controlled returns for explanation of returns reporting \*(See paragraph 10 for CVC return/unclaimed confirmation.)

- **F. AVERAGE GROSS DISTRIBUTION**: Average gross distribution based on quarterly averages for the audit period indicated. Total of controlled distribution (A), paid distribution (B), and sponsored distribution (C).
- **G. TOTAL UNCLAIMED / RETURNS**: Distributed editions returned to the publisher unsold and/or unclaimed during the edition cycle. \*(See paragraph 10 for CVC return/unclaimed confirmation.)
- H. AVERAGE NET CIRCULATION: Average net circulation for the audit period indicated. Total of controlled distribution (C), paid distribution (D), and sponsored distribution (E) minus unclaimed / return (G).



# **6A. Average Print Circulation History** - M P G - American River Messenger

| YEAR              | AUDIT SOURCE | Q1    | Q2      | Q3    | Q4    |
|-------------------|--------------|-------|---------|-------|-------|
| 01/01/20-12/31/20 | CVC          | 7,446 | 6,983** | -     | -     |
| 01/01/19-12/31/19 | CVC          | 7,372 | 7,362   | 7,377 | 7,439 |
| 01/01/18-12/31/18 | CVC          | 7,337 | 7,319   | 7,368 | 7,413 |

#### **6B. Average Print Circulation History** - M P G - Carmichael Times

| YEAR              | AUDIT SOURCE | Q1    | Q2      | Q3    | Q4    |
|-------------------|--------------|-------|---------|-------|-------|
| 01/01/20-12/31/20 | CVC          | 8,321 | 3,288** | -     | -     |
| 01/01/19-12/31/19 | CVC          | 8,318 | 8,301   | 8,280 | 8,277 |
| 01/01/18-12/31/18 | CVC          | 8,237 | 8,231   | 8,263 | 8,238 |

# **6C. Average Print Circulation History** - M P G - Citrus Heights Messenger

| YEAR              | AUDIT SOURCE | Q1    | Q2      | Q3    | Q4    |
|-------------------|--------------|-------|---------|-------|-------|
| 01/01/20-12/31/20 | CVC          | 8,355 | 5,004** | -     | -     |
| 01/01/19-12/31/19 | CVC          | 9,949 | 9,925   | 9,880 | 8,367 |
| 01/01/18-12/31/18 | CVC          | 9,864 | 9,739   | 9,832 | 9,934 |

#### 6D. Average Print Circulation History - MPG - Gold River Messenger

| YEAR              | AUDIT SOURCE | Q1    | Q2      | Q3    | Q4    |
|-------------------|--------------|-------|---------|-------|-------|
| 01/01/20-12/31/20 | CVC          | 5,476 | 5,461** | 1     | -     |
| 01/01/19-12/31/19 | CVC          | 5,492 | 5,494   | 5,481 | 5,487 |
| 01/01/18-12/31/18 | CVC          | 5,487 | 5,482   | 5,479 | 5,487 |

# **6E. Average Print Circulation History** - M P G - Grapevine Independent

| YEAR              | AUDIT SOURCE | Q1    | Q2      | Q3    | Q4    |
|-------------------|--------------|-------|---------|-------|-------|
| 01/01/20-12/31/20 | CVC          | 7,366 | 4,356** | ı     | -     |
| 01/01/19-12/31/19 | CVC          | 7,430 | 7,383   | 7,357 | 7,417 |
| 01/01/18-12/31/18 | CVC          | 6,866 | 6,870   | 6,851 | 7,274 |

#### 6F. Average Print Circulation History - M P G - Gridley Herald

| YEAR              | AUDIT SOURCE | Q1    | Q2      | Q3    | Q4    |
|-------------------|--------------|-------|---------|-------|-------|
| 01/01/20-12/31/20 | CVC          | 6,144 | 5,630** | -     | -     |
| 01/01/19-12/31/19 | CVC          | 6,074 | 6,061   | 6,104 | 6,127 |

#### **6G. Average Print Circulation History** - M P G - Dixon Independent Voice

| YEAR              | AUDIT SOURCE | Q1 | Q2       | Q3 | Q4 |
|-------------------|--------------|----|----------|----|----|
| 04/01/20-12/31/20 | CVC          | -  | 2,603*** | -  | -  |

#### **6H. Average Print Circulation History** - M P G – Territorial Dispatch

| YEAR              | AUDIT SOURCE | Q1 | Q2       | Q3 | Q4 |
|-------------------|--------------|----|----------|----|----|
| 04/01/20-12/31/20 | CVC          | -  | 4,955*** | -  | -  |

#### 7A. Distribution by Zip Code (2/28/2020 Edition) Friday - M P G - American River Messenger

| ZIP   | CITY / AREA    | COUNTY     | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|-------|----------------|------------|-------|----------|---------------|------|----------|-------|
| CODE  |                |            |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|       |                |            |       |          | COPY          |      |          |       |
| 95608 | Carmichael     | Sacramento | CA    | 0        | 40            | 0    | 0        | 40    |
| 95610 | Citrus Heights | Sacramento | CA    | 0        | 12            | 0    | 0        | 12    |
| 95628 | Fair Oaks      | Sacramento | CA    | 5,050    | 426           | 0    | 74       | 5,550 |
| 95662 | Orangevale     | Sacramento | CA    | 1,500    | 427           | 0    | 0        | 1,927 |
| TOTAL |                |            |       | 6,550    | 905           | 0    | 74       | 7,529 |



# **7B. Distribution by Zip Code** (2/28/2020 Edition) Friday - M P G - Carmichael Times

| ZIP   | CITY / AREA    | COUNTY     | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|-------|----------------|------------|-------|----------|---------------|------|----------|-------|
| CODE  |                |            |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|       |                |            |       |          | COPY          |      |          |       |
| 95608 | Carmichael     | Sacramento | CA    | 6,420    | 1,565         | 96   | 66       | 8,147 |
| 95610 | Citrus Heights | Sacramento | CA    | 0        | 142           | 7    | 0        | 149   |
| 95621 | Citrus Heights | Sacramento | CA    | 0        | 38            | 2    | 0        | 40    |
| 95628 | Fair Oaks      | Sacramento | CA    | 0        | 0             | 13   | 0        | 13    |
| Misc. | Assorted       | Assorted   | -     | 0        | 64            | 87   | 0        | 151   |
| TOTAL |                |            |       | 6,420    | 1,809         | 205  | 66       | 8,500 |

#### **7C. Distribution by Zip Code** (2/28/2020 Edition) Friday - M P G - Citrus Heights Messenger

| ZIP<br>CODE | CITY / AREA    | COUNTY     | STATE | CARRIER<br>DELIVERY | CONTROLLED<br>BULK / SINGLE | MAIL | OFFICE /<br>RESTOCK | TOTAL |
|-------------|----------------|------------|-------|---------------------|-----------------------------|------|---------------------|-------|
| 0022        |                |            |       | 522.72              | COPY                        |      |                     |       |
| 95608       | Carmichael     | Sacramento | CA    | 0                   | 72                          | 0    | 13                  | 85    |
| 95610       | Citrus Heights | Sacramento | CA    | 2,125               | 891                         | 0    | 50                  | 3,066 |
| 95621       | Citrus Heights | Sacramento | CA    | 5,000               | 338                         | 0    | 0                   | 5,338 |
| Misc.       | Assorted       | Assorted   | -     | 0                   | 19                          | 0    | 0                   | 19    |
| TOTAL       |                |            |       | 7,125               | 1,320                       | 0    | 63                  | 8,508 |

### **7D. Distribution by Zip Code** (February 2020 Edition) Monthly - M P G - Gold River Messenger

| ZIP<br>CODE | CITY / AREA | COUNTY     | STATE | CARRIER<br>DELIVERY | CONTROLLED<br>BULK / SINGLE<br>COPY | MAIL  | OFFICE /<br>RESTOCK | TOTAL |
|-------------|-------------|------------|-------|---------------------|-------------------------------------|-------|---------------------|-------|
| 95670       | Gold River  | Sacramento | CA    | 0                   | 355                                 | 5,121 | 44                  | 5,520 |
| TOTAL       |             |            |       | 0                   | 355                                 | 5,121 | 44                  | 5,520 |

#### **7E. Distribution by Zip Code** (2/28/2020 Edition) Friday - M P G - Grapevine Independent

| ZIP   | CITY / AREA    | COUNTY     | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|-------|----------------|------------|-------|----------|---------------|------|----------|-------|
| CODE  |                |            |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|       |                |            |       |          | COPY          |      |          |       |
| 95655 | Mather         | Sacramento | CA    | 0        | 250           | 8    | 0        | 258   |
| 95670 | Rancho Cordova | Sacramento | CA    | 4,941    | 1,240         | 163  | 47       | 6,391 |
| 95742 | Rancho Cordova | Sacramento | CA    | 725      | 0             | 0    | 0        | 725   |
| Misc. | Assorted       | Assorted   | 1     | 0        | 94            | 32   | 0        | 126   |
| TOTAL |                |            |       | 5,666    | 1,584         | 203  | 47       | 7,500 |

# **7F. Distribution by Zip Code** (2/28/2020 Edition) Friday - M P G - Gridley Herald

| ZIP   | CITY / AREA | COUNTY   | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|-------|-------------|----------|-------|----------|---------------|------|----------|-------|
| CODE  |             |          |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|       |             |          |       |          | COPY          |      |          |       |
| 95917 | Biggs       | Butte    | CA    | 650      | 10            | 82   | 0        | 742   |
| 95948 | Gridley     | Butte    | CA    | 2,235    | 244           | 318  | 30       | 2,827 |
| 95953 | Live Oak    | Sutter   | CA    | 2,450    | 60            | 36   | 0        | 2,546 |
| Misc. | Assorted    | Assorted | -     | 0        | 0             | 95   | 0        | 95    |
| TOTAL |             |          |       | 5,335    | 314           | 531  | 30       | 6,210 |





#### **OUR DATA SPEAKS VOLUMES**

# · % 347280 FT FT FT

### 8A. Distribution by County (2/28/2020 Edition) Friday - M P G - American River Messenger

| COUNTY     | CITY / AREA   | STATE | CARRIER<br>DELIVERY | CONTROLLED<br>BULK / SINGLE | MAIL | OFFICE /<br>RESTOCK | TOTAL |
|------------|---|-------|---------------------|-----------------------------|------|---------------------|-------|
|            |   |       |                     | COPY                        |      |                     |       |
| Sacramento | Carmichael<br>Citrus Heights<br>Fair Oaks<br>Orangevale | CA    | 6,550               | 905                         | 0    | 74                  | 7,529 |
| TOTAL      |   |       | 6,550               | 905                         | 0    | 74                  | 7,529 |

### **8B. Distribution by County** (2/28/2020 Edition) Friday - M P G - Carmichael Times

| COUNTY     | CITY / AREA    | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|------------|----------------|-------|----------|---------------|------|----------|-------|
|            |                |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|            |                |       |          | COPY          |      |          |       |
| Sacramento | Carmichael     | CA    | 6,420    | 1,745         | 118  | 66       | 8,349 |
|            | Citrus Heights |       |          | ,             |      |          | ŕ     |
|            | Fair Oaks      |       |          |               |      |          |       |
| Misc.      | Assorted       | -     | 0        | 64            | 87   | 0        | 151   |
| TOTAL      |                |       | 6,420    | 1,809         | 205  | 66       | 8,500 |

#### 8C. Distribution by County (2/28/2020 Edition) Friday - M P G - Citrus Heights Messenger

| COUNTY     | CITY / AREA    | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|------------|----------------|-------|----------|---------------|------|----------|-------|
|            |                |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|            |                |       |          | COPY          |      |          |       |
| Sacramento | Carmichael     | CA    | 7,125    | 1,301         | 0    | 63       | 8,489 |
|            | Citrus Heights |       | ,        | ,             |      |          | ,     |
| Misc.      | Assorted       | -     | 0        | 19            | 0    | 0        | 19    |
| TOTAL      |                |       | 7,125    | 1,320         | 0    | 63       | 8,508 |

#### 8D. Distribution by County (February 2020 Edition) Monthly - M P G - Gold River Messenger

| COUNTY     | CITY / AREA | STATE | CARRIER<br>DELIVERY | CONTROLLED<br>BULK / SINGLE<br>COPY | MAIL  | OFFICE /<br>RESTOCK | TOTAL |
|------------|-------------|-------|---------------------|-------------------------------------|-------|---------------------|-------|
| Sacramento | Gold River  | CA    | 0                   | 355                                 | 5,121 | 44                  | 5,520 |
| TOTAL      |             |       | 0                   | 355                                 | 5,121 | 44                  | 5,520 |

#### **8E. Distribution by County** (2/28/2020 Edition) Friday - M P G - Grapevine Independent

| COUNTY     | CITY / AREA    | STATE | CARRIER  | CONTROLLED    | MAIL | OFFICE / | TOTAL |
|------------|----------------|-------|----------|---------------|------|----------|-------|
|            |                |       | DELIVERY | BULK / SINGLE |      | RESTOCK  |       |
|            |                |       |          | COPY          |      |          |       |
| Sacramento | Mather         | CA    | 5,666    | 1,490         | 171  | 47       | 7,374 |
|            | Rancho Cordova |       | ŕ        | ŕ             |      |          | ŕ     |
| Misc.      | Assorted       | -     | 0        | 94            | 32   | 0        | 126   |
| TOTAL      |                |       | 5,666    | 1,584         | 203  | 47       | 7,500 |

### 8F. Distribution by County (2/28/2020 Edition) Friday - M P G - Gridley Herald

| COUNTY | CITY / AREA      | STATE | CARRIER  | CONTROLLED           | MAIL | OFFICE / | TOTAL |
|--------|------------------|-------|----------|----------------------|------|----------|-------|
|        |                  |       | DELIVERY | <b>BULK / SINGLE</b> |      | RESTOCK  |       |
|        |                  |       |          | COPY                 |      |          |       |
| Butte  | Biggs<br>Gridley | CA    | 2,885    | 254                  | 400  | 30       | 3,569 |
| Sutter | Live Oak         | CA    | 2,450    | 60                   | 36   | 0        | 2,546 |
| Misc.  | Assorted         | =     | 0        | 0                    | 95   | 0        | 95    |
| TOTAL  |                  |       | 5,335    | 314                  | 531  | 30       | 6,210 |



### 9. Verification of Distribution - Mail and Carrier Delivery Distribution

Messenger Publishing Group reported an average mail distribution of 6,134 during the audit period. Mail distribution is verified through the review of mail statements and/or additional publisher support documents. Messenger Publishing Group reported an average carrier delivery distribution of 30,452 during the audit period. Carrier delivery is verified through the review of carrier statements and/or additional publisher support documents. The Circulation Verification Council performed a delivery & readership verification in the primary market areas indicated in paragraph nine. Delivery verification is performed using multi-source methodologies considered necessary under the circumstances of the audit. Delivery verification can include, but is not limited to, residential and cell phone interviews, online surveys, email surveys, USPS surveys, in-person interviews and/or social media surveys. Delivery verification source data can include, but is not limited to, residential phone listings, cell phone exchanges, delivery lists, opt-in email databases, online, and/or social media databases.

CVC review indicates that a sufficient number of individuals reported that they receive the (appropriate Messenger Publishing Group edition) on a regular basis to substantiate the publisher's distribution claims.

CVC verification confirms that 418 of 541 or 77.3% report they regularly read or look through the (appropriate Messenger Publishing Group edition).

\*Households reporting stop delivery requests were excluded from the survey.

The Circulation Verification Council estimates that all the information in this text box has a minimum accuracy level of +/-4%.

#### 10. Verification of Distribution – Controlled Bulk / Demand Distribution / Single Copy

The Circulation Verification Council performed delivery verification in the primary market areas indicated in paragraph nine. Delivery verification is performed using multi-source methodologies considered necessary under the circumstances of the audit. Delivery verification can include, but is not limited to, on-site verification, business phone verification, online, email, and/or social media contact. Delivery verification source data can include, but is not limited to, business and cell phone listings, delivery lists, opt-in email, online, and/or social media databases. Circulation Verification Council performed the delivery verification from locations chosen randomly from the publication's delivery list(s).

CVC verification substantiates Messenger Publishing Group's claim of 554 returnable source distributed editions returned to the publisher unclaimed after the edition cycle.



# 11. Paid Reporting Analysis

| CARRIER DELIVERY            | Basic Rates: Varies by publication |
|-----------------------------|------------------------------------|
|                             | AVERAGE NUMBER OF SUBSCRIPTIONS    |
| Full Basic Rate             | 655                                |
| Over 75% of basic rate      | 0                                  |
| Over 50% of basic rate      | 0                                  |
| Over 25% of basic rate      | 0                                  |
| 1%-24% of basic rate        | 0                                  |
| Less than 1% of basic rate* | 0                                  |
| MAIL                        | Basic Rates: Varies by publication |
|                             | AVERAGE NUMBER OF SUBSCRIPTIONS    |
| Full Basic Rate             | 704                                |
| Over 75% of basic rate      | 0                                  |
| Over 50% of basic rate      | 0                                  |
| Over 25% of basic rate      | 0                                  |
| 1%-24% of basic rate        | 0                                  |
| Less than 1% of basic rate* | 0                                  |
| SPONSORED                   | Basic Rates: N/A                   |
|                             | AVERAGE NUMBER OF SUBSCRIPTIONS    |
| Full Basic Rate             | 0                                  |
| SINGLE COPY                 | COVER PRICE: \$0.75                |
|                             | AVERAGE WHOLESALE RATE: \$0.37     |

# 12A1. Audited Average Website Reporting - www.americanrivermessenger.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 939                          |
| Website Sessions              | 1,067                        |
| Percent of New Users          | 99.19%                       |
| Website Page Views            | 1,669                        |
| Pages Per Visit               | 1.56                         |
| Average Time Spent on Website | 00:00:33                     |
| Bounce Rate                   | 60.54%                       |

# 12A2. Audited Average Website Reporting - www.carmichaeltimes.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 2,708                        |
| Website Sessions              | 3,426                        |
| Percent of New Users          | 99.62%                       |
| Website Page Views            | 5,493                        |
| Pages Per Visit               | 1.60                         |
| Average Time Spent on Website | 00:01:01                     |
| Bounce Rate                   | 69.36%                       |





### **12A3.** Audited Average Website Reporting - www.citrusheightsmessenger.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 746                          |
| Website Sessions              | 918                          |
| Percent of New Users          | 99.41%                       |
| Website Page Views            | 1,405                        |
| Pages Per Visit               | 1.53                         |
| Average Time Spent on Website | 00:00:51                     |
| Bounce Rate                   | 77.61%                       |

### 12A4. Audited Average Website Reporting - www.dixonindependentvoice.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 16                           |
| Website Sessions              | 20                           |
| Percent of New Users          | 100.00%                      |
| Website Page Views            | 44                           |
| Pages Per Visit               | 2.22                         |
| Average Time Spent on Website | 00:01:29                     |
| Bounce Rate                   | 57.38%                       |

### **12A5.** Audited Average Website Reporting - www.goldrivermessenger.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 223                          |
| Website Sessions              | 261                          |
| Percent of New Users          | 99.40%                       |
| Website Page Views            | 410                          |
| Pages Per Visit               | 1.58                         |
| Average Time Spent on Website | 00:00:55                     |
| Bounce Rate                   | 74.41%                       |

### 12A6. Audited Average Website Reporting - www.gridleyherald.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 2,667                        |
| Website Sessions              | 3,926                        |
| Percent of New Users          | 97.45%                       |
| Website Page Views            | 6,259                        |
| Pages Per Visit               | 1.59                         |
| Average Time Spent on Website | 00:00:57                     |
| Bounce Rate                   | 74.73%                       |



#### 12A7. Audited Average Website Reporting - www.ranchocordovaindependent.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 1,260                        |
| Website Sessions              | 1,530                        |
| Percent of New Users          | 99.60%                       |
| Website Page Views            | 2,445                        |
| Pages Per Visit               | 1.60                         |
| Average Time Spent on Website | 00:00:53                     |
| Bounce Rate                   | 77.48%                       |

#### 12A8. Audited Average Website Reporting - www.territorialdispatch.com

|                               | Monthly Audit Period Average |
|-------------------------------|------------------------------|
| Website Unique Users          | 37                           |
| Website Sessions              | 61                           |
| Percent of New Users          | 100.00%                      |
| Website Page Views            | 130                          |
| Pages Per Visit               | 2.15                         |
| Average Time Spent on Website | 00:02:05                     |
| Bounce Rate                   | 58.65%                       |

#### Explanatory – Website

#### PARAGRAPH TWELVE (A)

**UNIQUE USERS:** A unique user to a website where the user registers or where the user is identified or marked by a cookie, IP address, or other ID that is attached to the browser within the defined cycle. Limitations apply to the measurement of unique users. Please see CVC Rules & Regulations for further information.

**SESSIONS:** The total number of sessions, expressed as a monthly average, to a publication's website regardless of unique status, as expressed above.

**PERCENT NEW USERS:** The percentage of users that have visited the publication's website for the first time through the course of the month and are considered unique and are differentiated from multiple returning users.

**PAGE VIEWS**: The transmittal of a full page contained within the website to the user's browser.

PAGES PER VISIT: The average number of page views per session, expressed as a monthly average.

**AVG. TIME SPENT:** The average amount of time spent on a website during a single visit, expressed in hours, minutes and seconds. **BOUNCE RATE:** Bounce rate reports the percentage of visits that view only one page before exiting a site. This number is presented as a monthly average.

- 12B. Audited Online/Digital Edition Reporting Not Reported
- 12C. Text Media Not Reported
- 12D. Social Media Not Reported
- 12E. Email Media Not Reported
- 12F. Video & Podcast Media Not Reported





#### 13. Council Audit Statement

Circulation Verification Council (CVC) reviewed the printing, distribution, circulation, technology, and general business records of this publication for the purpose of compiling this information. The review was completed using Council audit procedures considered necessary under the circumstances of the audit in compliance with CVC Rules and Regulations. In our opinion, this report fairly and accurately represents the publication's printing, distribution, circulation, and technology reporting, if applicable, for the period indicated. The publication has sworn that the information presented for this audit reporting is accurate and supplied CVC with general business records substantiating the information under audit review. This report is released subject to the provisions of the CVC Rules & Regulations which are hereby incorporated by reference. CVC Rules & Regulations may be amended from time to time without notice at the sole discretion of CVC. In no event shall CVC be liable for indirect, incidental, consequential, special, or punitive damages, or damages for lost profits, lost income, or lost savings arising by negligence, intended conduct, breach of contract, or otherwise. CVC reports and data are released for the sole use of advertising purchase evaluations and any use for valuations or determination of value is strictly prohibited. CVC reports may not be used for USPS requestor or other permit qualifications. This report is subject to copyright laws and may only be reproduced by the publisher.



The current status of this report expires September 30, 2021.

If this report is presented after September 30, 2021 please call the toll-free number listed below.

#### Messenger Publishing Group - Carmichael, CA - 01-9092 - Supplemental Readership Study

The Circulation Verification Council surveyed Messenger Publishing Group readers in the primary market areas indicated in publication's CVC audit report. The purpose was to identify the number of individuals who indicate they have read at least two of the last four issues of the publication, and gather study information solely for advertising purchase evaluations. Market statistics estimates appearing in CVC reports, when available, are obtained from EASI Software. CVC study sources can include, but are not limited to, residential and cell phone surveys, online surveys, email surveys, and/or social media surveys. Study source data can include, but are not limited to, residential phone listings, cell phone exchanges, publisher delivery lists, opt-in email, online, and/or social media databases. Residential and cell phone survey populations consist of adults age 18 and over, living in households within the survey area. Within this area, each individual had a known (or "non-zero") probability of being selected for the random sample. Surveys were conducted solely with predesignated respondents and no substitutions were permitted. Initial survey attempts were spread evenly across all survey days (i.e., Tuesday through Saturday). A minimum of 250 completed surveys, or 2.5% of net circulation for publications under 10,000 circulation is required with no more than one survey per household. Survey Procedures: To ensure the highest degree of comparability and to facilitate the survey process, a standard, consistent, specified list of questions was asked. Surveys were conducted over a minimum period of two weeks to minimize the impact of weather and/or special circumstances. Every effort was made to ensure that surveys were assigned randomly by day and that an approximately equal number of surveys were completed on each survey day. Where appropriate, data was balanced and/or weighted by ZIP code using up-to-date known demographics: gender, age, number of adults in household and ethnicity in those cases where one minority comprised no less than ten percent of the total population. Non-responses to any single question were eliminated from the survey. In all cases, at least four attempts were made to contact all pre-designated respondents. Every effort was made to surmount language, cultural, behavioral and other barriers to a successful survey; and to the extent feasible, contact attempts were scheduled on a random basis. During the survey process, no questions were asked prior to the readership question, with the exception of a qualifying question designed to determine the ZIP code of the individual; and a general warm-up call explanation designed to put the respondent at ease. Warm-up questions did not include any reference to a publication itself or the nature of the study information. The study followed recommended guidelines developed in part from established media usage and evaluation guidelines. Survey totals may not equal 100% due to rounding. The Circulation Verification Council estimates that all the information in this survey has a maximum error margin of +/-4% at the 95% confidence level. 418 Survey respondents were interviewed during the verification of carrier delivery and mail distribution. 74 Survey respondents reported reading a minimum of two of the last four issues through single copy, controlled bulk, or pass along distribution. 187 Survey respondents responded to a geocoded outbound email verification. This publication did not participate in the CVC online research program.

#### Average estimated readers per edition during the audit period: 2.3

\*Readership estimates compiled from 2020 CVC circulation & readership study data.

1. The (appropriate Messenger Publishing Group edition) is distributed regularly in your area. Do you regularly read or look through the (appropriate Messenger Publishing Group edition)?

YES 679 Survey Respondents

2. Do you frequently purchase products or services from ads seen in the (appropriate Messenger Publishing Group edition)?

YES 512 75.4% NO 167 24.6%

3. How long do you keep the (appropriate Messenger Publishing Group edition) before discarding it?

51% 1-2 Days
25% 3-4 Days
10% 5-6 Days
14% 1 Week or More

4. Reader Gender (Voice recognition - Gender Bias Rotation)

Reader Market
Demographics Demographics

45% 48% Male Readers 55% 52% Female Readers





#### 5. What range best describes your age.

| Reader       | Market |                   |
|--------------|--------|-------------------|
| Demographics | Demogr | aphics            |
| 00%          | 05%    | 18 - 20           |
| 01%          | 07%    | 21 - 24           |
| 07%          | 17%    | 25 - 34           |
| 16%          | 15%    | 35 - 44           |
| 22%          | 19%    | 45 - 54           |
| 29%          | 18%    | 55 - 64           |
| 20%          | 10%    | 65 - 74           |
| 04%          | 06%    | 75 - 84           |
| 01%          | 03%    | 85 years or older |

### 6. What range best describes your combined annual household income for last year?

| Reader       | Market |                       |
|--------------|--------|-----------------------|
| Demographics | Demogr | aphics                |
| 00%          | 08%    | under \$15,000        |
| 01%          | 08%    | \$15,000 - \$24,999   |
| 03%          | 10%    | \$25,000 - \$34,999   |
| 08%          | 13%    | \$35,000 - \$49,999   |
| 24%          | 19%    | \$50,000 - \$74,999   |
| 21%          | 15%    | \$75,000 - \$99,999   |
| 16%          | 10%    | \$100,000 - \$124,999 |
| 10%          | 06%    | \$125,000 - \$149,999 |
| 09%          | 06%    | \$150,000 - \$199,999 |
| 08%          | 05%    | over \$200,000        |

#### 7. What is the highest level of education you have obtained?

| Reader       | Market       |                               |
|--------------|--------------|-------------------------------|
| Demographics | Demographics |                               |
| 01%          | 10%          | Some High School or Less      |
| 10%          | 22%          | Graduated High School         |
| 43%          | 41%          | Some College                  |
| 32%          | 18%          | Graduated College             |
| 09%          | 06%          | Completed Master Degree       |
| 04%          | 02%          | Completed Professional Degree |
| 01%          | 01%          | Completed Doctorate Degree    |





#### **OUR DATA SPEAKS VOLUMES**



(% = Positive respondents)

- 8. Which of the following products or services, if any, do you plan to purchase during the next twelve months?
- 14% New Automobile, Truck or SUV
- 15% Used Automobile, Truck or SUV
- 05% Antiques / Auctions
- 48% Furniture / Home Furnishings
- 21% Major Home Appliance
- 19% Computers, Tablets or Laptops
- 32% Home Improvements or Home Improvement Supplies
- 30% Television or Electronics
- 15% Carpet or Flooring
- 31% Automobile Accessories (tires, brakes or service)
- 38% Lawn & Garden Supplies
- 25% Florist / Gift Shops
- 09% Home Heating & Air Conditioning (service, new equipment)
- 47% Vacations / Travel
- 12% Real Estate (Sell or purchase)
- 51% Men's Apparel
- 71% Women's Apparel
- 22% Children's Apparel
- 01% Boats or Personal Watercraft
- 23% Art & Crafts Supplies
- 08% Childcare
- 12% Education or Classes
- 09% Attorney
- 35% Veterinarian
- 11% Chiropractor
- 24% Financial Planner (Retirement, Investing)
- 32% Tax Advisor / Tax Services
- 40% Health Club / Exercise Class
- 36% Cleaning Services (Carpet Cleaning, Air Duct Cleaning, Home Cleaning)
- 11% Weight Loss
- 25% Lawn Care Service (Maintenance & Landscaping)
- 21% Legal Gambling Entertainment (Lottery, Casinos, Racetracks, Bingo)
- 46% Pharmacist / Prescription Service
- 24% Cell Phone or Smart Phone (New Service or Update Service)
- 71% Dining & Entertainment
- 20% Jewelry
- 03% Wedding Supplies
- 24% Athletic & Sports Equipment
- 02% Motorcycles / ATV's
- 55% Medical Services / Physicians
- 36% Pet Supplies

