

# PUBLICATION AUDIT REPORT

## Audit Period: July 1, 2018 - June 30, 2019

# **Messenger Publishing Group**

7144 Fair Oaks Boulevard, Suite 5

Carmichael, CA 95608

(916) 773-1111 EMAIL: publisher@MPG8.com

(916) 773-2999 FAX www.MPG8.com

#### 1. Audited Media Platforms

Print Publication: Average Net Circulation: 44,361 (Print Edition)

Website: Average Website Unique Users: 9,976

Messenger Publishing Group – Total Gross Contacts

CVC Estimated Edition Readership: 91,224
Total Digital Contacts: 9,976

Total Estimated Gross Contacts: 101,200\*

\*Total gross contacts include CVC estimated edition readership, website unique users, social media followers, and opened e-newsletter contacts. Total gross contact estimates can include significant audience duplication. There was no attempt made to eliminate any duplication that may exist.



# 169034728051154FJJJ

#### 2. Publication Information

Number of Editions: Six\*\*

Format / Average Page Count: Broadsheet / 14 Pages

Circulation Cycle: 3 Weekly / 2 Twice Monthly / 1 Monthly

Ownership: Messenger Publishing Group

Year Established: 2006

Publication Type: Community Newspaper

96% Controlled / 4% Paid / <1% Sponsor Paid

Content: 50% Advertising / 50% Editorial Primary Delivery Methods: 65% Carrier Delivery / 14% Mail /

21% Controlled Bulk & Single Copy

Annual Mail Subscription Rate: Varies by publication

Cover Price: \$0.75
Insert Zoning Available: Yes - Zone
CVC Member Number: 01-9092

DMA/MSA/CBSA: Sacramento, CA / Sacramento--Yolo, CA /

Sacramento--Arden-Arcade--Roseville, CA

Audit Funded By: Publisher

#### 3. Rate Card and Mechanical Data

Rate Card Effective Date: January 1, 2018

Mechanical Data: Five (5) columns X 20.5" column depth

Full page: 9.888" wide X 20.5" depth.

Open Rate: \$850.00 Full Page - \$125.00 1/16<sup>th</sup> Page

National: \$850.00 Full Page - \$125.00 1/16<sup>th</sup> Page

Insert Open Rate: Contact Publisher
Classified Rate: Contact Publisher
Deadline Day & Time: Varies by Publication

Website Rates: \$0.04 - \$0.02 per page view – varies by size.

Additional rates may be available from the publisher.

#### 4. Contact Information

Publisher:Paul SchollEMAIL: publisher@MPG8.comAdvertising:Paul SchollEMAIL: publisher@MPG8.comCirculation:Paul SchollEMAIL: publisher@MPG8.com





# 5. Audited Circulation, Distribution and Net Press Averages - Print Edition

CVC Account Number: 01-4049	Friday - Twice Monthly	M P G - American River Messenger Carmichael, CA
Audit Period Summary		
Average Net Circulation	(5-H)	7,379
Average Gross Distribution	(5-F)	7,491
Average Net Press Run	(5-A)	7,500
Audit Period Detail		
A. Average Net Press Run		7,500
B. Office / File		9
C. Controlled Distribution		
<ol> <li>Carrier Delivery</li> </ol>		5,901
2. Bulk Delivery / Dema	nd Distribution	1,520
3. Mail		0
4. Requestor Mail		0
5. Waiting Rooms		0
6. Hotels		0
7. Events, Fairs, Festival	s and Trade Shows	0
8. Education		0
9. Restock & Office Serv	rice	15
Total Average Controlled Distrib	oution	7,436
Controlled Returns		(112)
TOTAL AVERAGE CONTROLLED	CIRCULATION	7,324
D. Paid Distribution		,
1. Carrier Delivery		55
2. Single Copy		0
3. Mail		0
4. Waiting Room		0
5. Hotels		0
6. Education		0
7. Restock & Office Serv	ice	0
Total Average Paid Distribution		55
Paid Returns		(0)
TOTAL AVERAGE PAID CIRCULAT	TION	55
E. Sponsored / Voluntary Paid D		
1. Carrier Delivery		0
2. Single Copy		0
3. Mail		0
4. Waiting Rooms		0
5. Education		0
6. Restock & Office Serv	ice	0
Total Average Sponsored Distrib		0
Sponsored Returns		(0)
TOTAL AVERAGE SPONSORED C	RCULATION	0
F. Average Gross Distribution		7,491
G. Total Unclaimed / Returns		(112)*
H. Average Net Circulation		7,379

# 5A. Audited Circulation, Distribution and Net Press Averages - Print Edition

CVC Account Number: 01-4047	Friday	M P G - Carmichael Times Carmichael, CA
Audit Period Summary		
Average Net Circulation	(5-H)	8,281
Average Gross Distribution	(5-F)	8,492
Average Net Press Run	(5-A)	8,502
Audit Period Detail		
A. Average Net Press Run		8,502
B. Office / File		10
C. Controlled Distribution		
1. Carrier Delivery		5,560
2. Bulk Delivery / Dei	mand Distribution	2,650
3. Mail		156
4. Requestor Mail		0
5. Waiting Rooms		0
6. Hotels		0
7. Events. Fairs. Festi	vals and Trade Shows	0
8. Education		0
9. Restock & Office S	ervice	17
10. Other: Employee		18
Total Average Controlled Dis	tribution	8,401
Controlled Returns		(211)
TOTAL AVERAGE CONTROLLE	D CIRCULATION	8,190
D. Paid Distribution		3,233
1. Carrier Delivery		45
2. Single Copy		0
3. Mail		46
4. Waiting Room		0
5. Hotels		0
6. Education		0
7. Restock & Office S	ervice	0
Total Average Paid Distribution		91
Paid Returns	511	(0)
TOTAL AVERAGE PAID CIRCU	LATION	91
E. Sponsored / Voluntary Pai		31
1. Carrier Delivery		0
2. Single Copy		0
3. Mail		0
4. Waiting Rooms		0
Total Average Sponsored Dis	tribution	0
Sponsored Returns	undulun	(0)
TOTAL AVERAGE SPONSOREI	CIRCULATION	0
F. Average Gross Distribution		8,492
G. Total Unclaimed / Returns		(211)*
H. Average Net Circulation		8,281



### 5B. Audited Circulation, Distribution and Net Press Averages - Print Edition

CVC Account Number: 01-4050	Friday - Twice Monthly	M P G - Citrus Heights Messenger Carmichael, CA
Audit Period Summary		
Average Net Circulation (5-H)		9,910
Average Gross Distribution (5-F)		9,989
Average Net Press Run (5-A)		10,000
Audit Period Detail		
A. Average Net Press Run		10,000
B. Office / File		11
C. Controlled Distribution		
<ol> <li>Carrier Delivery</li> </ol>		6,931
<ol><li>Bulk Delivery / Demand Dis</li></ol>	stribution	2,875
3. Mail		0
4. Requestor Mail		0
5. Waiting Rooms		0
6. Hotels		0
7. Events, Fairs, Festivals and	Trade Shows	0
8. Education		0
9. Restock & Office Service		79
Total Average Controlled Distribution	l .	9,885
Controlled Returns		(79)
TOTAL AVERAGE CONTROLLED CIRCU	ILATION	9,806
D. Paid Distribution		
1. Carrier Delivery		104
2. Single Copy		0
3. Mail		0
4. Waiting Room		0
5. Hotels		0
6. Education		0
7. Restock & Office Service		0
Total Average Paid Distribution		104
Paid Returns		(0)
TOTAL AVERAGE PAID CIRCULATION		104
E. Sponsored / Voluntary Paid Distrib	ution	
1. Carrier Delivery		0
2. Single Copy		0
3. Mail		0
4. Waiting Rooms		0
5. Education		0
6. Restock & Office Service		0
Total Average Sponsored Distribution	1	0
Sponsored Returns		(0)
TOTAL AVERAGE SPONSORED CIRCUL	ATION	0
F. Average Gross Distribution		9,989
G. Total Unclaimed / Returns		(79)*
H. Average Net Circulation		9,910

# 5C. Audited Circulation, Distribution and Net Press Averages - Print Edition

CVC Account Number: 01-4051	Monthly	M P G - Gold River Messenger Carmichael, CA
Audit Period Summary		
Average Net Circulation	(5-H)	5,488
Average Gross Distribution	(5-F)	5,491
Average Net Press Run	(5-A)	5,500
Audit Period Detail		
A. Average Net Press Run		5,500
B. Office / File		9
C. Controlled Distribution		
1. Carrier Delivery		0
2. Bulk Delivery / Den	nand Distribution	392
3. Mail		5,072
4. Requestor Mail		0
5. Waiting Rooms		0
6. Hotels		0
7. Events, Fairs, Festiv	vals and Trade Shows	0
8. Education	als and Trade Shows	0
9. Restock & Office Se	ervice	27
Total Average Controlled Dist		5,491
Controlled Returns	ibation	(3)
TOTAL AVERAGE CONTROLLE	O CIRCUI ATION	5,488
D. Paid Distribution	CINCOLATION	3,400
1. Carrier Delivery		0
2. Single Copy		0
3. Mail		0
4. Waiting Room		0
5. Hotels		0
6. Education		0
7. Restock & Office Se	rvica	0
Total Average Paid Distribution		0
Paid Returns	11	
TOTAL AVERAGE PAID CIRCUL	ATION	(0) 0
		U
E. Sponsored / Voluntary Paid	Distribution	0
1. Carrier Delivery		0
2. Single Copy 3. Mail		0
		0
4. Waiting Rooms		0
5. Education	ribution	0
Total Average Sponsored Dist	ווטענוסוז	0
Sponsored Returns TOTAL AVERAGE SPONSORED	CIRCLII ATION	(0) 0
	CINCULATION	<del>-</del>
F. Average Gross Distribution		5,491
G. Total Unclaimed / Returns		(3)*
H. Average Net Circulation		5,488



## 5D. Audited Circulation, Distribution and Net Press Averages - Print Edition

CVC Account Number: 01-4048	Friday	M P G - Grapevine Independent Carmichael, CA
Audit Period Summary		
Average Net Circulation	(5-H)	7,235
Average Gross Distribution	(5-F)	7,327
Average Net Press Run	(5-A)	7,337
Audit Period Detail		
A. Average Net Press Run		7,337
B. Office / File		10
C. Controlled Distribution		
1. Carrier Delivery		5,241
2. Bulk Delivery / Den	nand Distribution	1,461
3. Mail		38
4. Requestor Mail		0
5. Waiting Rooms		0
6. Hotels		0
7. Events, Fairs, Festiv	vals and Trade Shows	0
8. Education		0
9. Restock & Office Se	rvice	18
Total Average Controlled Dist		6,758
Controlled Returns		(92)
TOTAL AVERAGE CONTROLLER	O CIRCUI ATION	6,666
D. Paid Distribution	o cincol trion	0,000
1. Carrier Delivery		363
2. Single Copy		14
3. Mail		179
4. Waiting Room		0
5. Hotels		0
6. Education		0
7. Restock & Office Se	rvice	0
Total Average Paid Distribution		556
Paid Returns	11	(0)
TOTAL AVERAGE PAID CIRCUL	ATION	556
E. Sponsored / Voluntary Paid		330
1. Carrier Delivery	Distribution	0
2. Single Copy		13
3. Mail		0
		0
<ol> <li>Waiting Rooms</li> <li>Education</li> </ol>		0
	ribution	•
Total Average Sponsored Dist	iibutioii	13
Sponsored Returns TOTAL AVERAGE SPONSORED	CIRCULATION	(0) 13
	CINCULATION	
F. Average Gross Distribution		7,327
G. Total Unclaimed / Returns		(92)*
H. Average Net Circulation		7,235



#### OUR DATA SPEAKS VOLUME

# 5E. Audited Circulation, Distribution and Net Press Averages - Print Edition

CVC Account Number: 01-4067	Friday	M P G - Gridley Herald Carmichael, CA
Audit Period Summary		
Average Net Circulation	(5-H)	6,068**
Average Gross Distribution	(5-F)	6,194
Average Net Press Run	(5-A)	6,201
Audit Period Detail		
A. Average Net Press Run		6,201
B. Office / File		7
C. Controlled Distribution		
<ol> <li>Carrier Delivery</li> </ol>		4,742
2. Bulk Delivery / Der	nand Distribution	468
3. Mail		144
4. Requestor Mail		0
5. Waiting Rooms		0
6. Hotels		0
7. Events, Fairs, Festi	vals and Trade Shows	0
8. Education		0
9. Restock & Office So	ervice	10
Total Average Controlled Dist	ribution	5,364
Controlled Returns		(42)
TOTAL AVERAGE CONTROLLE	D CIRCULATION	5,322
D. Paid Distribution		
1. Carrier Delivery		162
2. Single Copy		150
3. Mail		518
4. Waiting Room		0
5. Hotels		0
6. Education		0
7. Restock & Office So	ervice	0
Total Average Paid Distribution	on	830
Paid Returns		(84)
TOTAL AVERAGE PAID CIRCUI	-ATION	746
E. Sponsored / Voluntary Paid		, , , ,
1. Carrier Delivery		0
2. Single Copy		0
3. Mail		0
4. Waiting Rooms		0
5. Education		0
6. Restock & Office So	ervice	0
Total Average Sponsored Dist		0
Sponsored Returns		(0)
TOTAL AVERAGE SPONSORED	CIRCULATION	0
F. Average Gross Distribution		6,194
G. Total Unclaimed / Returns		(126)*
H. Average Net Circulation		6,068





#### **Explanatory – Print**

#### PARAGRAPH FIVE AUDIT PERIOD SUMMARY

\*\* Messenger Publishing Group purchased the Gridley Herald on September 1<sup>st</sup>, 2018. The averages in paragraph five E (5E), are based on the six months January 1, 2019 – June 30, 2019.

**AVERAGE NET CIRCULATION:** Average net circulation based on quarterly averages for the audit period indicated. (Total of controlled distribution (C), paid distribution (D), and sponsored distribution (E) minus unclaimed / return (G)). See audit period detail (H).

**AVERAGE GROSS DISTRIBUTION**: Average gross distribution based on quarterly averages for the audit period indicated. (Total of controlled distribution (A), paid distribution (B), and sponsored distribution (C)). See audit period detail (F).

**NET PRESS RUN:** Average net press run based on quarterly averages during the audit period indicated. The net press run average does not include press waste, or start-up copies. See audit period detail (A).

#### **AUDIT PERIOD DETAIL**

- **A. 1. NET PRESS RUN:** Average net press run based on quarterly averages during the audit period indicated. The net press run average does not include press waste, or start-up copies.
- **B. 1. OFFICE / FILE**: Undistributed editions maintained by the publisher for office purposes. Office / File editions do not qualify as controlled, paid, or sponsored distribution.
- C. CONTROLLED DISTRIBUTION (NON-PAID): Editions distributed by the publisher free of charge.
- 1. CARRIER DELIVERY: Editions delivered by private carrier to single family residences, and/or multi-family residences, and/or businesses.
- 2. CONTROLLED BULK / DEMAND DISTRIBUTION: Editions distributed to newsracks, newsstands, and/or area retail businesses and available to individual readers. Subject to paragraph 5G returns.
- **3. MAIL**: Editions delivered by United States Postal Service mail to single family residences, and/or multi-family residences, and/or businesses, and/or post office boxes.
- **4. REQUESTOR MAIL**: Editions delivered on a requestor basis by United States Postal Service mail to single family residences, and/or multi-family residences, and/or businesses, and/or post office boxes. Qualified requestor circulation and other mail permit qualifications are audited by the United States Postal Service and not determined by CVC.
- **5. CONTROLLED WAITING ROOMS**: Editions delivered to the waiting areas of local business and office buildings, including, but not limited to salons, medical and professional offices.
- 6. CONTROLLED HOTELS: Editions distributed to area hotels and available to individual readers. Subject to paragraph 5G returns.
- **7. EVENTS, FAIRS, FESTIVALS and TRADE SHOWS**: Editions distributed to attendees and members of conventions, local fairs, festivals, trade shows and available to individual readers. Subject to paragraph 5G returns.
- **8. CONTROLLED EDUCATION**: Editions distributed to area schools or educational institutions and available to individual readers. Subject to paragraph 5G returns.
- **9. RESTOCK / OFFICE SERVICE**: Editions maintained and distributed by the publisher for restock of newsracks, newsstands, area retail businesses, office deliveries, and advertising purposes during the edition cycle. Subject to paragraph 5G returns.

**CONTROLLED RETURNS**: Edition distributed in the controlled distribution category, returned to the publisher unclaimed during the edition cycle \*(See paragraph 10 for CVC return/unclaimed confirmation.) Publications with greater than 25% returnable source distribution must report returns or unclaimed copies to qualify for net circulation reporting.

- **D. PAID DISTRIBUTION**: Editions distributed by the publisher through paid subscription or other monetary exchange with individual readers.
- 1. CARRIER DELIVERY: See C1 for explanation of carrier home delivery. See paragraph 11 for paid reporting analysis.
- **2. SINGLE COPY**: Editions distributed to newsracks, newsstands, and/or area retail businesses and available to individual readers. Subject to paragraph 5G returns. See paragraph 11 for paid reporting analysis.
- 3. MAIL: See C3 for explanation of mail distribution. See paragraph 11 for paid reporting analysis.
- **4. PAID WAITING ROOMS**: See C5 for explanation of waiting room distribution.
- **5. PAID HOTELS**: See C6 for explanation of hotel distribution.
- 6. PAID EDUCATION: See C8 for explanation of educational copy distribution.
- 7. RESTOCK / OFFICE SERVICE: See C9 for explanation of restock and office distribution.

PAID RETURNS: See section C: controlled returns for explanation of returns reporting. \*(See paragraph 10 for CVC return/unclaimed confirmation.)

- **E. SPONSORED / VOLUNTARY PAID DISTRIBUTION**: Editions distributed by the publisher that are sponsored by a third party monetary exchange or voluntary reader payment system.
- 1. CARRIER DELIVERY: See C1 for explanation of carrier home delivery.
- **2. SINGLE COPY**: Editions distributed to newsracks, newsstands, and/or area retail businesses and available to individual readers on a sponsored or voluntary pay basis. Subject to paragraph 5G returns.
- 3. MAIL: See C3 for explanation of mail distribution.
- 4. SPONSORED WAITING ROOMS: See C5 for explanation of waiting room distribution.
- **5. SPONSORED EDUCATION**: See C8 for explanation of educational copy distribution.

**SPONSORED RETURNS**: See section C: controlled returns for explanation of returns reporting \*(See paragraph 10 for CVC return/unclaimed confirmation.)

- **F. AVERAGE GROSS DISTRIBUTION**: Average gross distribution based on quarterly averages for the audit period indicated. Total of controlled distribution (A), paid distribution (B), and sponsored distribution (C).
- **G. TOTAL UNCLAIMED / RETURNS**: Distributed editions returned to the publisher unsold and/or unclaimed during the edition cycle. \*(See paragraph 10 for CVC return/unclaimed confirmation.)
- H. AVERAGE NET CIRCULATION: Average net circulation for the audit period indicated. Total of controlled distribution (C), paid distribution (D), and sponsored distribution (E) minus unclaimed / return (G).



#### **OUR DATA SPEAKS VOLUMES**

# 1690347280516

### 6. Average Print Circulation History - M P G - American River Messenger

YEAR	AUDIT SOURCE	Q1	Q2	Q3	Q4
01/01/19-12/31/19	CVC	7,372	7,362	-	-
01/01/18-12/31/18	CVC	7,337	7,319	7,368	7,413

#### 6A. Average Print Circulation History - M P G - Carmichael Times

YEAR	AUDIT SOURCE	Q1	Q2	Q3	Q4
01/01/19-12/31/19	CVC	8,318	8,301	-	-
01/01/18-12/31/18	CVC	8,237	8,231	8,263	8,238

## 6B. Average Print Circulation History - M P G - Citrus Heights Messenger

YEAR	AUDIT SOURCE	Q1	Q2	Q3	Q4
01/01/19-12/31/19	CVC	9,949	9,925	-	-
01/01/18-12/31/18	CVC	9,864	9,739	9,832	9,934

### **6C. Average Print Circulation History** - M P G - Gold River Messenger

YEAR	AUDIT SOURCE	Q1	Q2	Q3	Q4
01/01/19-12/31/19	CVC	5,492	5,494	-	-
01/01/18-12/31/18	CVC	5,487	5,482	5,479	5,487

### **6D. Average Print Circulation History** - M P G - Grapevine Independent

YEAR	AUDIT SOURCE	Q1	Q2	Q3	Q4
01/01/19-12/31/19	CVC	7,430	7,383	ı	-
01/01/18-12/31/18	CVC	6,866	6,870	6,851	7,274

#### **6E. Average Print Circulation History** - M P G - Gridley Herald

	YEAR	AUDIT SOURCE	Q1	Q2	Q3	Q4
Ī	01/01/19-12/31/19	CVC	6,074	6,061	-	-

#### 7. Distribution by Zip Code (10/18/2019 Edition) Friday - MPG - American River Messenger

ZIP	CITY / AREA	COUNTY	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
CODE				DELIVERY	BULK / SINGLE		RESTOCK	
					COPY			
95608	Carmichael	Sacramento	CA	0	75	0	0	75
95610	Citrus Heights	Sacramento	CA	0	50	0	0	50
95621	Citrus Heights	Sacramento	CA	0	50	0	0	50
95628	Fair Oaks	Sacramento	CA	4,960	1,240	0	0	6,200
95662	Orangevale	Sacramento	CA	900	225	0	0	1,125
TOTAL				5,860	1,640	0	0	7,500

#### **7A. Distribution by Zip Code** (10/25/2019 Edition) Friday - MPG - Carmichael Times

ZIP CODE	CITY / AREA	COUNTY	STATE	CARRIER DELIVERY	CONTROLLED BULK / SINGLE	MAIL	OFFICE / RESTOCK	TOTAL
CODE				DELIVERT	COPY		RESTOCK	
95608	Carmichael	Sacramento	CA	5,175	2,395	155	0	7,725
95610	Citrus Heights	Sacramento	CA	0	50	0	0	50
95621	Citrus Heights	Sacramento	CA	0	50	0	0	50
95628	Fair Oaks	Sacramento	CA	0	75	0	0	75
95662	Orangevale	Sacramento	CA	0	50	0	0	50
95864	Sacramento	Sacramento	CA	450	30	70	0	550
TOTAL				5,625	2,650	225	0	8,500





### **7B. Distribution by Zip Code** (10/25/2019 Edition) Friday – MPG – Citrus Heights Messenger

ZIP	CITY / AREA	COUNTY	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
CODE				DELIVERY	BULK / SINGLE		RESTOCK	
					COPY			
95608	Carmichael	Sacramento	CA	0	100	0	0	100
95610	Citrus Heights	Sacramento	CA	2,962	988	0	0	3,950
95621	Citrus Heights	Sacramento	CA	3,337	1,113	0	0	4,450
TOTAL				6,299	2,201	0	0	8,500

#### 7C. Distribution by Zip Code (October 2019 Edition) Monthly – MPG – Gold River Messenger

ZIP CODE	CITY / AREA	COUNTY	STATE	CARRIER DELIVERY	CONTROLLED BULK / SINGLE	MAIL	OFFICE / RESTOCK	TOTAL
					COPY			
95670	Gold River	Sacramento	CA	0	385	5,014	101	5,500
TOTAL				0	385	5,014	101	5,500

#### **7D. Distribution by Zip Code** (10/25/2019 Edition) Friday – MPG – Grapevine Independent

ZIP	CITY / AREA	COUNTY	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
CODE				DELIVERY	BULK / SINGLE		RESTOCK	
					COPY			
95655	Mather	Sacramento	CA	400	100	0	0	500
95670	Rancho Cordova	Sacramento	CA	5,202	1,430	200	18	6,850
95827	Sacramento	Sacramento	CA	0	150	0	0	150
TOTAL				5,602	1,680	200	18	7,500

#### **7E. Distribution by Zip Code** (10/25/2019 Edition) Friday – MPG – Gridley Herald

ZIP CODE	CITY / AREA	COUNTY	STATE	CARRIER DELIVERY	CONTROLLED BULK / SINGLE	MAIL	OFFICE / RESTOCK	TOTAL
CODE				DELIVERY	COPY		RESTOCK	
95917	Biggs	Butte	CA	371	47	52	0	470
95948	Gridley	Butte	CA	2,631	333	366	0	3,330
95953	Live Oak	Sutter	CA	1,896	240	264	0	2,400
TOTAL				4,898	620	682	0	6,200

#### 8. Distribution by County (10/18/2019 Edition) Friday – MPG – American River Messenger

COUNTY	CITY / AREA	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
			DELIVERY	<b>BULK / SINGLE</b>		RESTOCK	
				COPY			
Sacramento	Carmichael	CA	5,860	1,640	0	0	7,500
	Citrus Heights		,,,,,	_, -, -, -, -			,,,,,,,
	Fair Oaks						
	Orangevale						
TOTAL			5,860	1,640	0	0	7,500

#### **8A. Distribution by County** (10/25/2019 Edition) Friday – MPG – Carmichael Times

COUNTY	CITY / AREA	STATE	CARRIER DELIVERY	CONTROLLED BULK / SINGLE COPY	MAIL	OFFICE / RESTOCK	TOTAL
Sacramento	Carmichael Citrus Heights Fair Oaks Orangevale Sacramento	CA	5,625	2,650	225	0	8,500
TOTAL			5,625	2,650	225	0	8,500

#### 8B. Distribution by County (10/25/2019 Edition) Friday - MPG - Citrus Heights Messenger

COUNTY	CITY / AREA	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
			DELIVERY	BULK / SINGLE		RESTOCK	
				COPY			
Sacramento	Carmichael	CA	6,299	2,201	0	0	8,500
	Citrus Heights		_,	, -			-,
TOTAL			6,299	2,201	0	0	8,500
			-,	, -	_	_	- /

#### 8C. Distribution by County (October 2019 Edition) Monthly – MPG – Gold River Messenger

				,		1	
COUNTY	CITY / AREA	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
			DELIVERY	BULK / SINGLE		RESTOCK	
				COPY			
Sacramento	Gold River	CA	0	385	5,014	101	5,500
TOTAL			0	385	5,014	101	5,500

#### 8D. Distribution by County (10/25/2019 Edition) Friday – MPG – Grapevine Independent

COUNTY	CITY / AREA	STATE	CARRIER	CONTROLLED	MAIL	OFFICE /	TOTAL
			DELIVERY	<b>BULK / SINGLE</b>		RESTOCK	
				COPY			
Sacramento	Mather Rancho Cordova Sacramento	CA	5,602	1,680	200	18	7,500
TOTAL			5,602	1,680	200	18	7,500

#### 8E. Distribution by County (10/25/2019 Edition) Friday – MPG – Gridley Herald

COUNTY	CITY / AREA	STATE	CARRIER DELIVERY	CONTROLLED BULK / SINGLE	MAIL	OFFICE / RESTOCK	TOTAL
			DELIVERY	COPY		RESTUCK	
Butte	Biggs Gridley	CA	3,002	380	418	0	3,800
Sutter	Live Oak	CA	1,896	240	264	0	2,400
TOTAL			4,898	620	682	0	6,200

#### 9. Verification of Distribution - Mail and Carrier Delivery Distribution

Messenger Publishing Group reported an average mail distribution of 6,153 during the audit period. Mail distribution is verified through the review of mail statements and/or additional publisher support documents. Messenger Publishing Group reported an average carrier delivery distribution of 29,104 during the audit period. Carrier delivery is verified through the review of carrier statements and/or additional publisher support documents. The Circulation Verification Council performed a delivery & readership verification in the primary market areas indicated in paragraph nine. Delivery verification is performed using multi-source methodologies considered necessary under the circumstances of the audit. Delivery verification can include, but is not limited to, residential and cell phone interviews, online surveys, email surveys, USPS surveys, in-person interviews and/or social media surveys. Delivery verification source data can include, but is not limited to, residential phone listings, cell phone exchanges, delivery lists, opt-in email databases, online, and/or social media databases.

CVC review indicates that a sufficient number of individuals reported that they receive the (appropriate Messenger Publishing Group publication) on a regular basis to substantiate the publisher's distribution claims.

CVC verification confirms that 384 of 506 or 75.9% report they regularly read or look through the (appropriate Messenger Publishing Group publication).

\*Households reporting stop delivery requests were excluded from the survey.

The Circulation Verification Council estimates that all the information in this text box has a minimum accuracy level of +/-4%.



### 10. Verification of Distribution – Controlled Bulk / Demand Distribution / Single Copy

The Circulation Verification Council performed delivery verification in the primary market areas indicated in paragraph nine. Delivery verification is performed using multi-source methodologies considered necessary under the circumstances of the audit. Delivery verification can include, but is not limited to, on-site verification, business phone verification, online, email, and/or social media contact. Delivery verification source data can include, but is not limited to, business and cell phone listings, delivery lists, opt-in email, online, and/or social media databases. Circulation Verification Council performed the delivery verification from locations chosen randomly from the publication's delivery list(s).

CVC verification substantiates Messenger Publishing Group's claim of 623 returnable source distributed editions returned to the publisher unclaimed after the edition cycle.

# 11. Paid Reporting Analysis

CARRIER DELIVERY	Basic Rates: Varies by publication	
	AVERAGE NUMBER OF SUBSCRIPTIONS	
Full Basic Rate	729	
Over 75% of basic rate	0	
Over 50% of basic rate	0	
Over 25% of basic rate	0	
1%-24% of basic rate	0	
Less than 1% of basic rate*	0	
MAIL	Basic Rates: Varies by publication	
	AVERAGE NUMBER OF SUBSCRIPTIONS	
Full Basic Rate	743	
Over 75% of basic rate	0	
Over 50% of basic rate	0	
Over 25% of basic rate	0	
1%-24% of basic rate	0	
Less than 1% of basic rate*	0	
SPONSORED	Basic Rates: N/A	
	AVERAGE NUMBER OF SUBSCRIPTIONS	
Full Basic Rate	0	
SINGLE COPY	COVER PRICE: \$0.75	
	AVERAGE WHOLESALE RATE: \$0.37	

#### 12A1. Audited Average Website Reporting - www.americanrivermessenger.com

	Monthly Audit Period Average
Website Unique Users	448
Website Sessions	571
Percent of New Users	92.1%
Website Page Views	936
Pages Per Visit	1.64
Average Time Spent on Website	00:00:53
Bounce Rate	75.4%



# \*\*\*347280F1FFT

# 12A2. Audited Average Website Reporting - www.carmichaeltimes.com

	Monthly Audit Period Average
Website Unique Users	1,962
Website Sessions	2,713
Percent of New Users	89.3%
Website Page Views	4,406
Pages Per Visit	1.62
Average Time Spent on Website	00:01:18
Bounce Rate	74.9%

### 12A3. Audited Average Website Reporting - www.citrusheightsmessenger.com

	Monthly Audit Period Average
Website Unique Users	634
Website Sessions	803
Percent of New Users	90.6%
Website Page Views	1,296
Pages Per Visit	1.61
Average Time Spent on Website	00:00:53
Bounce Rate	76.6%

### **12A4.** Audited Average Website Reporting - www.goldrivermessenger.com

	Monthly Audit Period Average
Website Unique Users	227
Website Sessions	277
Percent of New Users	89.8%
Website Page Views	475
Pages Per Visit	1.72
Average Time Spent on Website	00:01:02
Bounce Rate	72.7%

# 12A5. Audited Average Website Reporting - www.ranchocordovaindependent.com

	Monthly Audit Period Average
Website Unique Users	1,899
Website Sessions	2,207
Percent of New Users	93.6%
Website Page Views	3,291
Pages Per Visit	1.49
Average Time Spent on Website	00:00:40
Bounce Rate	82.58%







#### **12A6.** Audited Average Website Reporting - www.gridleyhearld.com

	Monthly Audit Period Average
Website Unique Users	4,806
Website Sessions	6,443
Percent of New Users	85.1%
Website Page Views	15,668
Pages Per Visit	2.43
Average Time Spent on Website	00:01:07
Bounce Rate	65.9%

#### Explanatory – Website

#### PARAGRAPH TWELVE (A)

**UNIQUE USERS:** A unique user to a website where the user registers or where the user is identified or marked by a cookie, IP address, or other ID that is attached to the browser within the defined cycle. Limitations apply to the measurement of unique users. Please see CVC Rules & Regulations for further information.

**SESSIONS:** The total number of sessions, expressed as a monthly average, to a publication's website regardless of unique status, as expressed above.

**PERCENT NEW USERS:** The percentage of users that have visited the publication's website for the first time through the course of the month and are considered unique and are differentiated from multiple returning users.

**PAGE VIEWS**: The transmittal of a full page contained within the website to the user's browser.

PAGES PER VISIT: The average number of page views per session, expressed as a monthly average.

**AVG. TIME SPENT:** The average amount of time spent on a website during a single visit, expressed in hours, minutes and seconds. **BOUNCE RATE:** Bounce rate reports the percentage of visits that view only one page before exiting a site. This number is presented as a monthly average.

#### 12B. Audited Online/Digital Edition Reporting - Not Reported

12C. Text Media - Not Reported

12D. Social Media - Not Reported

12E. Email Media - Not Reported

12F. Video & Podcast Media - Not Reported

#### 13. Council Audit Statement

Circulation Verification Council (CVC) reviewed the printing, distribution, circulation, technology, and general business records of this publication for the purpose of compiling this information. The review was completed using Council audit procedures considered necessary under the circumstances of the audit in compliance with CVC Rules and Regulations. In our opinion, this report fairly and accurately represents the publication's printing, distribution, circulation, and technology reporting, if applicable, for the period indicated. The publication has sworn that the information presented for this audit reporting is accurate and supplied CVC with general business records substantiating the information under audit review. This report is released subject to the provisions of the CVC Rules & Regulations which are hereby incorporated by reference. CVC Rules & Regulations may be amended from time to time without notice at the sole discretion of CVC. In no event shall CVC be liable for indirect, incidental, consequential, special, or punitive damages, or damages for lost profits, lost income, or lost savings arising by negligence, intended conduct, breach of contract, or otherwise. CVC reports and data are released for the sole use of advertising purchase evaluations and any use for valuations or determination of value is strictly prohibited. CVC reports may not be used for USPS requestor or other permit qualifications. This report is subject to copyright laws and may only be reproduced by the publisher.

The current status of this report expires September 30, 2020.

If this report is presented after September 30, 2020 please call the toll-free number listed below.

# 169034728051154FJJJ

#### Messenger Publishing Group - Carmichael, CA - 01-9092 - Supplemental Readership Study

The Circulation Verification Council surveyed Messenger Publishing Group readers in the primary market areas indicated in publication's CVC audit report. The purpose was to identify the number of individuals who indicate they have read at least two of the last four issues of the publication, and gather study information solely for advertising purchase evaluations. Market statistics estimates appearing in CVC reports, when available, are obtained from EASI Software. CVC study sources can include, but are not limited to, residential and cell phone surveys, online surveys, email surveys, and/or social media surveys. Study source data can include, but are not limited to, residential phone listings, cell phone exchanges, publisher delivery lists, opt-in email, online, and/or social media databases. Residential and cell phone survey populations consist of adults age 18 and over, living in households within the survey area. Within this area, each individual had a known (or "non-zero") probability of being selected for the random sample. Surveys were conducted solely with predesignated respondents and no substitutions were permitted. Initial survey attempts were spread evenly across all survey days (i.e., Tuesday through Saturday). A minimum of 250 completed surveys, or 2.5% of net circulation for publications under 10,000 circulation is required with no more than one survey per household. Survey Procedures: To ensure the highest degree of comparability and to facilitate the survey process, a standard, consistent, specified list of questions was asked. Surveys were conducted over a minimum period of two weeks to minimize the impact of weather and/or special circumstances. Every effort was made to ensure that surveys were assigned randomly by day and that an approximately equal number of surveys were completed on each survey day. Where appropriate, data was balanced and/or weighted by ZIP code using up-to-date known demographics: gender, age, number of adults in household and ethnicity in those cases where one minority comprised no less than ten percent of the total population. Non-responses to any single question were eliminated from the survey. In all cases, at least four attempts were made to contact all pre-designated respondents. Every effort was made to surmount language, cultural, behavioral and other barriers to a successful survey; and to the extent feasible, contact attempts were scheduled on a random basis. During the survey process, no questions were asked prior to the readership question, with the exception of a qualifying question designed to determine the ZIP code of the individual; and a general warm-up call explanation designed to put the respondent at ease. Warm-up questions did not include any reference to a publication itself or the nature of the study information. The study followed recommended guidelines developed in part from established media usage and evaluation guidelines. Survey totals may not equal 100% due to rounding. The Circulation Verification Council estimates that all the information in this survey has a maximum error margin of +/-4% at the 95% confidence level. 384 Survey respondents were interviewed during the verification of carrier delivery and mail distribution. 89 Survey respondents reported reading a minimum of two of the last four issues through single copy, controlled bulk, or pass along distribution. 116 Survey respondents responded to a geocoded outbound email verification. This publication did not participate in the CVC online research program.

#### Average estimated readers per edition during the audit period: 2.25

\*Readership estimates compiled from 2019 CVC circulation & readership study data.

1. The (appropriate Messenger Publishing Group publication) is distributed regularly in your area. Do you regularly read or look through the (appropriate Messenger Publishing Group publication)?

YES 589 Survey Respondents

2. Do you frequently purchase products or services from ads seen in the (appropriate Messenger Publishing Group publication)?

YES 464 78.8% NO 125 21.2%

3. How long do you keep the (appropriate Messenger Publishing Group publication) before discarding it?

43% 1-2 Days
28% 3-4 Days
12% 5-6 Days
17% 1 Week or More

4. Reader Gender (Voice recognition - Gender Bias Rotation)

Reader Market
Demographics Demographics

43% 48% Male Readers 57% 52% Female Readers





5. What range best describes your age.

Reader	Market	
Demographics	Demograp	ohics
00%	05%	18 - 20
01%	07%	21 - 24
09%	17%	25 - 34
14%	15%	35 - 44
22%	19%	45 - 54
27%	18%	55 - 64
18%	10%	65 - 74
06%	06%	75 - 84
03%	03%	85 years or older

6. What range best describes your combined annual household income for last year?

Reader	Market	
Demographics	Demogra	phics
00%	08%	under \$15,000
<01%	08%	\$15,000 - \$24,999
02%	10%	\$25,000 - \$34,999
07%	14%	\$35,000 - \$49,999
22%	18%	\$50,000 - \$74,999
24%	15%	\$75,000 - \$99,999
16%	09%	\$100,000 - \$124,999
11%	06%	\$125,000 - \$149,999
09%	06%	\$150,000 - \$199,999
09%	06%	over \$200,000

7. What is the highest level of education you have obtained?

Reader	Market		
Demographics	Demogra	Demographics	
<01%	10%	Some High School or Less	
09%	22%	Graduated High School	
47%	40%	Some College	
34%	18%	Graduated College	
05%	06%	Completed Master Degree	
04%	03%	Completed Professional Degree	
01%	01%	Completed Doctorate Degree	





#### **OUR DATA SPEAKS VOLUMES**

- 8. Which of the following products or services, if any, do you plan to purchase during the next twelve months?
- 16% New Automobile, Truck or SUV

(% = Positive respondents)

- 17% Used Automobile, Truck or SUV09% Antiques / Auctions
- 54% Furniture / Home Furnishings
- 29% Major Home Appliance
- 21% Computers, Tablets or Laptops
- 35% Home Improvements or Home Improvement Supplies
- 31% Television or Electronics
- 18% Carpet or Flooring
- 40% Automobile Accessories (tires, brakes or service)
- 31% Lawn & Garden Supplies
- 28% Florist / Gift Shops
- 11% Home Heating & Air Conditioning (service, new equipment)
- 59% Vacations / Travel
- 10% Real Estate (Sell or purchase)
- 57% Men's Apparel
- 72% Women's Apparel
- 25% Children's Apparel
- 01% Boats or Personal Watercraft
- 25% Art & Crafts Supplies
- 10% Childcare
- 16% Education or Classes
- 05% Attorney
- 33% Veterinarian
- 13% Chiropractor
- 26% Financial Planner (Retirement, Investing)
- 33% Tax Advisor / Tax Services
- 43% Health Club / Exercise Class
- 41% Cleaning Services (Carpet Cleaning, Air Duct Cleaning, Home Cleaning)
- 09% Weight Loss
- 28% Lawn Care Service (Maintenance & Landscaping)
- 26% Legal Gambling Entertainment (Lottery, Casinos, Racetracks, Bingo)
- 53% Pharmacist / Prescription Service
- 22% Cell Phone or Smart Phone (New Service or Update Service)
- 77% Dining & Entertainment
- 22% Jewelry
- 04% Wedding Supplies
- 30% Athletic & Sports Equipment
- 02% Motorcycles / ATV's
- 61% Medical Services / Physicians
- 32% Pet Supplies

